

1 Investigation of BIM Investment, Returns, and Risks in China's AEC

2 Industries

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4 Abstract

5 Building Information Modeling, or BIM, the emerging digital technology, is undergoing
6 increasing application in developing countries including China. Both the governmental policy
7 and industry motivation have indicated that BIM is becoming the mainstream innovation in
8 China's construction industry. Nevertheless, one major concern lies in the uncertainty of BIM
9 investment for AEC firms. Specifically, AEC firms should have the knowledge of what areas
10 BIM investment could focus on (e.g., BIM software), what are the expected returns from BIM
11 investment, how to enhance the returns from BIM usage, and what are the risks in
12 implementing BIM. This study adopts a questionnaire survey-based approach to address these
13 BIM application and risk related concerns in China. BIM practitioners from multiple AEC
14 fields and different experience levels were recruited as the survey sample. It was found from
15 the questionnaire survey that both internal and external collaboration should be the BIM
16 investment priority, together with the interoperability among multiple BIM software tools.
17 Improved multiparty communication and understanding was the highest recognized return
18 from BIM investment. Survey participants had a high expectation of BIM application in green
19 building projects. Subgroup analysis conveyed the information that gaining BIM practical

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20 experience would provide professionals with more confidence on returns from BIM adoption
21 in enhancing communication and understanding. Compared to survey participants from other
22 professions, architects tended to have more conservative views on BIM's impact on marketing
23 their work, project planning, and recruiting/retaining employees. The findings from this
24 empirical study provide an overview of BIM investment, return, and implementation-related
25 risks for AEC professionals at different stages or levels of BIM practice, as well as suggestions
26 for relevant public authorities when developing BIM guidelines (e.g., BIM applications in
27 prefabrication construction). As an extension of existing BIM implementation related studies
28 in developed countries, this study provides insights of BIM practical experience and associated
29 risks in China adopting a holistic approach by summarizing the perceptions from AEC
30 professionals across disciplines and experience levels. The knowledge gained from this study
31 could be further applied in other developing countries where the application of information
32 technology is gaining the growth in AEC projects.

33 **CE Database subject headings:**

34 **Author Keywords:** Building information modeling; Collaboration; Interoperability;
35 Returns; Risks; Green building; AEC Industries; China.

36

37 **Introduction**

38 Building Information Modeling (BIM), as defined by Eastman et al (2011), is one of the
39 most promising developments in the architectural, engineering, and construction (AEC)
40 industries with the digital construction of accurate virtual models. China, the country
41 accounting for nearly half of Asia-Pacific AEC industry revenue as reported by Marketline
42 (2014), is experiencing the increasing demand on BIM usage in the years to come. Starting in
43 2011, China's national BIM policy was announced by the State Ministry of Housing and
44 Urban-Rural Construction (SMHURC, 2011) aiming to establish relevant standards in the

45 follow-up years. A more detailed strategic plan was released from SMHURC(2013) in another
46 proposal on BIM application that by 2016, government-invested projects over 20,000 square
47 meters (215,278 square feet) and green building in the provincial level should adopt BIM in
48 both design and construction. By 2020, the industry guidelines for BIM application and public
49 standards should be well-established. The effects of isomorphic pressures from governmental
50 bodies, regulatory agencies, or industry associations on project-level BIM adoption in China
51 was studied by Cao et al. (2014). However, there is still limited research on Chinese BIM
52 practitioners' perceptions on how the BIM adoption would affect the whole AEC market
53 crossing fields.

54 Along with the public authorities' movement on demanding BIM applications, AEC
55 professionals' status of BIM implementation in mainland China was also investigated in earlier
56 studies including China Construction Industry Association (CCIA, 2013), Shenzhen
57 Exploration & Design Association (SZEDA, 2013), and Jin et al. (2015). Although there are
58 still limited regions in China with developed BIM standards, and BIM applications during the
59 project delivery process may still be limited to the design stage, the trend of AEC firms in
60 China towards BIM-equipped digitalization can be foreseen from the state-of-the-art policies
61 and visions released from public authorities and the spreading involvement of BIM in China's
62 construction projects. For example, Shanghai Municipal People's Government (2014)
63 announced the strategic objectives of BIM implementation highlighting that industry standards
64 to enable the BIM implementation in Shanghai's AEC projects should be available by the end
65 of 2016, and government-invested projects must adopt BIM starting from 2017. Internationally,
66 a review of previous research on BIM benefits, practice status, policy development, and
67 challenges revealed that these studies mostly focused on BIM application in specialty areas
68 (e.g., electrical construction in Hanna et al., 2014), with research-involved participants from
69 certain technical fields (e.g., consultants and researchers in Won et al., 2013), or targeting on

70 project construction stage (e.g., Cao et al., 2014; Francom et al. 2015). So far relevant empirical
71 studies (e.g., Eadie et al., 2013) that recruited survey participants from multiple AEC
72 disciplines are still not sufficient for the purpose of gaining a more holistic picture of BIM
73 implementation-associated issues such as risks, returns from investments, and strategies.

74 In order to keep self-competitiveness in the bidding market, AEC firms in China have
75 started or planned to start BIM applications in their projects. The start and update of BIM-
76 involved work would require initial cost and effort in not only relevant software and hardware,
77 but also in technical, management, human resources, and other aspects. For those industry
78 practitioners, either currently adopting BIM, or planning to invest in BIM for their future
79 projects, there is a need to understand what are the key investment priorities in BIM, what
80 could be the associated risks once starting BIM usage, and how to enhance the returns from
81 BIM, as these issues would affect the decision making in BIM investment. AEC firms and
82 professionals from different fields, such as architecture, multiple engineering fields,
83 consultants, and others may work in a collaborative environment once BIM is adopted as the
84 communication platform in the project delivery process. AEC professionals working on the
85 same project may be at different levels of BIM proficiency. It is not clear whether the
86 perceptions of BIM investment and return related issues would vary depending on job
87 profession or BIM proficiency level.

88 Extending from previous BIM-implementation-related studies in developed countries
89 (e.g., Eadie et al., 2013; Hanna et al., 2014; Francom and El Asmar, 2015), this
90 questionnaire-based study focuses on investigating the perceptions of BIM practitioners
91 towards the BIM investment, returns from BIM investment, ways to improve the return from
92 BIM applications, and risks in implementing BIM in China. The survey pool is divided into
93 subgroups according to their profession and BIM proficiency level as defined by Jin et al.
94 (2017). Potential subgroup differences are explored to analyze whether the perceptions

95 towards returns and risks of BIM would be affected by participants' profession and BIM
96 experience level. The results of this questionnaire survey provide suggestions on how to
97 enhance returns from BIM usage for AEC industry professionals or stakeholders who are
98 investing in BIM or planning to adopt BIM in their projects.

99

100 **Literature Review**

101 *BIM movement in developing countries*

102 BIM implementation is accelerating worldwide, and this is being driven by government
103 mandates, as well as clients and contractors as they realize the possible benefits of BIM in the
104 long and short term (Smith, 2014). McGraw Hill (2014) conducted a survey from ten of the
105 largest construction markets in the world as well as India and China. The survey found that
106 BIM implementation in all these countries was significantly increasing and was predicted to
107 continue increasing over the next few years. Many other countries have been accelerating their
108 use of BIM such as Pakistan (Masood et al., 2013) and Poland (Juszczak et al., 2015), and the
109 trend of BIM usage growth can be expected in the near future (McGraw-Hill Construction,
110 2014). However, there have been limited empirical studies of BIM implementation in these
111 developing countries with large AEC markets including India (e.g., Mahalingam et al., 2015)
112 and China (e.g., Cao et al., 2016).

113 Earlier questionnaire-based surveys from CCIA (2013), SZEDA (2013), and Jin et al.
114 (2015) showed that large-sized and highly-qualified contractors nationwide in China mostly
115 stayed in the "heard-of" stage with limited adoption of BIM, design firms mostly used BIM in
116 the experimental stage for small-size projects, and BIM was a new concept in China with the
117 majority of employees starting to learn BIM after 2010. It was also found that in China BIM
118 implementation faced difficulties due to lack of well-developed standards and legislation,

119 insufficient interoperability among different building trades, as well as difficulties in
120 implementing BIM during the whole lifecycle of a building project (He et al., 2012).

121 *Returns from BIM Application*

122 AEC companies and professionals desire to know whether the time and money invested in
123 implementing BIM, such as four-dimensional BIM software studied by Lopez et al. (2016) for
124 usage in construction projects, will deliver worthwhile returns. This is one of the factors that is
125 slowing the wider implementation of BIM within the AEC industries as BIM is seen by many
126 as expensive to implement (Azhar, 2011). Return on investment (ROI) has been defined and
127 quantified in multiple BIM-application-based empirical studies (e.g., Gilligan and Kunz, 2007;
128 McGraw Hill Construction, 2009; Geil and Issa; 2011) to measure the returns against BIM
129 investment in terms of savings.

130 Nevertheless, ROI must be used with caution when looking at the potentially financial
131 benefits of BIM as some research (e.g., Neelamkavil and Ahamed, 2012; Love et al., 2013)
132 have indicated that it does not accurately reflect the real benefits and costs coming with the
133 implementation of BIM. Intangible benefits and indirect costs such as improved productivity
134 and potential revenue growth associated with BIM are difficult to estimate (Love et al., 2013).
135 Other returns from BIM implementation included improved project performance and reduced
136 design changes (Lopez and Love, 2012; Francom and El Asmar, 2015), improved visualization
137 and better coordination (Bynum et al., 2013; Ahn et al., 2015), improvement of project
138 performance through better information sharing (Francom and El Asmar, 2015; Mahalingam
139 et al., 2015), and working as the multidisciplinary platform for facility management (Becerik-
140 Gerber et al., 2016).

141

142

143 ***BIM implementation risks***

144 Understanding, identifying, and assessing potential risk factors for BIM enrollments in
145 AEC projects is an important part of the BIM implementation process. Identifying risks early
146 can allow users to plan ahead and respond quickly to potential problems. This can aid the
147 successful implementation of BIM.

148 It was suggested by Ghosh (2004) that risks could be defined by some factors that can
149 jeopardize the successful completion of a project. Wang et al (2004) listed three main stages
150 within risk management: identification of the risk, analysis and evaluation, as well as responses
151 to the risk. Identification of potential risks is the first step in the BIM implementation process.
152 Chien et al (2014) studied the risk factors in BIM and concluded that assessing risks and
153 countering them required an understanding of the characteristics of the risks. Inadequate project
154 experience and a lack of training have the most effect on other risk factors (Chien et al., 2014).
155 Other challenges that could affect risk factors within BIM practice included practitioners'
156 knowledge on cross disciplinary nature of BIM, cultural resistance to BIM, clients' knowledge
157 and supports on BIM, higher initial cost, difficulties of applying BIM through the full building
158 cycle, the interoperability issues between companies, and legal issues as identified by multiple
159 studies (e.g., Denzer and Hedges, 2008; Birkeland, 2009; Breetzke and Hawkins, 2009; Bender,
160 2010; Dawood and Iqbal, 2010; Azhar, 2011; He et al. 2012; NFB Business & Skills; 2013;
161 Cao et al., 2014; Suwal et al., 2014; Mahalingam et al., 2015;).

162

163 **Methodology**

164 The questionnaire survey-based research method was adopted to collect information on
165 perceptions towards BIM investment focus, returns by adopting BIM, ways to enhance returns,
166 and risks associated with BIM implementation from AEC industry professionals in mainland
167 China, with targeted survey participants from various professions and different BIM

168 experience levels. The questionnaire was developed by the research team from the University
169 of Nottingham Ningbo China (UNNC) between August 2014 and May 2015 and peer-reviewed
170 by professionals from the Shanghai BIM Engineering Centre (SBEC), the first BIM
171 organization in mainland China focusing on technological communication and information
172 exchange. The questionnaire was updated according to the feedback provided by SBEC.
173 Finally, the approval from the Research Ethics Office was obtained in June 2015 to ensure that
174 relevant ethics requirements were met (e.g., no personal information of participants were
175 included) when delivering the questionnaire survey.

176 The survey was targeted towards AEC professionals from China's national network of
177 Digital Design and Construction (DDC). These professionals include active BIM practitioners
178 as defined by Eadie et al. (2013), professional individuals involved in BIM implementation
179 activities defined by Cao et al. (2016), and those beginning BIM practice in China's AEC
180 industries defined by Jin et al. (2017). In July 2015, SBEC invited 200 members from the
181 network of DDC to attend the First Forum of BIM Technology and Lean Construction. In
182 collaboration with SBEC, the UNNC research team delivered 200 questionnaires during the
183 forum. Besides the site collection of questionnaires, an extra 97 questionnaires were sent on-
184 line through SOJUMP, the Chinese on-line survey platform (www.sojump.com) to reach more
185 AEC professionals either with BIM practical experience or professionals planning to
186 implement BIM.

187 The questionnaire was divided into two parts. The first part collected the background
188 information of respondents, including their working location in mainland China, their
189 profession (e.g., architects, engineer, contractor, etc.), their BIM experience level(i.e., expert,
190 advanced level, intermediate level, entry-level, and little BIM experience), and the software
191 tools adopted in their work. The second part of the questionnaire consisted of four sections,
192 targeted at BIM investment focuses, returns from BIM usage, ways to improve relevant BIM

193 returns, and risks encountered in BIM implementation. The Likert scale and multiple-choice
194 were the two types of questions designed in the survey. For the Likert scale questions related
195 to BIM investment and return, four major statistical methods were involved:

196 (1) Relative Importance Index (*RII*) was used to rank multiple items within each BIM return
197 and investment related section. Ranging from 0 to 1, the *RII* value is calculated by Eq.2,
198 which is the same equation adopted by previous or ongoing studies from Kometa and
199 Olomolaive (1994), Tam et al. (2000), Tam et al. (2009), Eadie et al.(2013), and Jin et
200 al. (2017).

$$201 \qquad \qquad \qquad 202 \qquad \qquad \qquad RII = \frac{\sum w}{A \times N} \qquad \qquad \qquad \text{Eq.1.}$$

203 In Eq.1, *w* is the Likert score (numerical values from 1 to 5 in integer) selected by each
204 respondent in the questionnaire, *A* denotes the highest score in each given item (*A* equals
205 to 5 in this survey), and *N* represents the number of responses. An item with a higher *RII*
206 value would indicate a higher significance or importance.

207 (2) Cronbach's alpha was adopted as the tool to measure the internal consistency of items
208 (Cronbach, 1951) within each section of BIM investment and return. Cronbach's alpha
209 ranges from 0 to 1, a larger value suggesting a higher degree of consistency among these
210 items within one section. In other words, a higher calculated Cronbach's alpha would
211 indicate that a survey participant selecting a Likert score for one item is more likely to
212 choose a similar score to the rest items within the same section. In this study, the
213 Cronbach's alpha value was computed in each of these three sections related to BIM
214 investment areas, recognized returns from BIM implementation, and ways to enhance
215 BIM returns. The Cronbach's alpha value would measure the internal consistency among
216 items within each of these sections. Generally Cronbach's alpha value from 0.70 to 0.95
217 would be considered high internal inter-relatedness (Nunnally and Bernstein, 1994 and

218 DeVellis, 2003). In contrast, a lower value of Cronbach's alpha shows poor correlation
219 among items (Tavakol and Dennick, 2011).

220 (3) Analysis of Variance (ANOVA) was applied as a parametric method to test the subgroup
221 (i.e., survey sample divided according to the profession and BIM experience level in this
222 study) consistencies of their perceptions towards BIM investment and return related
223 sections. ANOVA has been used in the data analysis of Likert scale questions in
224 construction engineering studies such as Aksorn and Hadikusumo(2008), Meliá et al.
225 (2008), and Tam (2009). Following the procedure described by Johnson (2005), the F
226 statistics was computed based on *degrees of freedom, sum of squares, and mean square*
227 in the ANOVA analysis. The values of these terms were calculated with the assistance
228 of Minitab, the statistical analysis software. Based on a 5% level of significance and the
229 null hypothesis that there were no significantly different mean values among subgroups
230 of BIM professionals towards the given Likert-scale question, a p value was obtained
231 according to the computed F value. The p value lower than 0.05 would indicate that
232 subgroups of survey participants have inconsistent views towards the given item.

233 (4) For multiple-choice questions related to risks encountered in BIM implementation,
234 based on the null hypothesis that all subgroups have consistent percentages of selecting
235 the same proposed risk, the Chi-Square test of independence described in Johnson (2005)
236 at the 5% level of significance was performed to analyze the subgroup variations in
237 identifying these BIM risks. The Chi-Square value was calculated according to
238 differences between observed and expected cell frequencies in each question related to
239 BIM implementation risks following the computation procedure guided by Johnson
240 (2005). A p value lower than 0.05 would reject the null hypothesis and suggest the
241 significantly different percentages of subgroups in identifying the given BIM risk.

242

243 **Findings on the status of BIM Practice in China's AEC industries**

244 Finally 81 responses were received with survey participants from different professions
245 including architects, engineers, owners, BIM consultants, and other AEC practitioners. In total
246 13 responses were received from the on-line survey. The 81 on-site responses collected and the
247 13 on-line responses received were tested using the two-tailed statistical test (i.e., two-sample
248 *t*-tests for inferences concerning two means or two proportions) recommended by Johnson
249 (2005) based on the 5% level of significance. The two-tailed tests revealed no significantly
250 different mean values or proportions between site and on-line responses for the four major
251 sections related to BIM investment areas, BIM returns, ways to enhance BIM return, and BIM
252 risks. . Therefore, by combing the responses from the forum site and on-line surveys, 94
253 questionnaires were collected as the whole survey sample. The discussion on findings of this
254 questionnaire were divided into survey participants' background, BIM investment areas,
255 recognized BIM returns, suggested ways to enhance BIM return, and risks in BIM
256 implementation.

257 *Regional coverage of the survey in China*

258 BIM implementation in projects remain relatively rare in mainland China (Cao et al., 2016).
259 According to Jin et al. (2015), Beijing, Shanghai, and Canton were the major regional centers
260 in China that had actively adopted BIM in AEC practices. Survey population from or nearby
261 these three regional centers occurred to constitute 84% of the whole sample This was consistent
262 with Jin et al. (2015)'s findings regarding China's BIM-leading regions in that surrounding
263 municipalities or provinces had been following these three key regional centers' BIM
264 regulatory and standard movements.

265 Survey participants' working locations are summarized in Fig.1.

266 It is shown in Fig.1 that over 60% of respondents came from Shanghai or nearby locations
267 (including provinces of Zhejiang and Jiangsu). The other 16% of survey participants were from

268 the inland part of China or overseas. Detailed geographic distribution of this survey sample can
269 be found from Jin et al. (2017). Although majority of survey participants came from Beijing,
270 Shanghai, and Canton, or their nearby locations representing the major BIM-active and more
271 economically developed regions in China, the findings from this empirical study provide
272 insights to other less-BIM-active regions (e.g., inland part of China) and those regions with
273 limited BIM movement but likely to start BIM implementation in the near future, for example,
274 Liaoning Province in north-eastern part of China mentioned in Jin et al. (2015).

275 *Survey participants' background*

276 The subgroup categories according to survey participants' professions and self-identified
277 BIM experience levels are summarized in Fig.2.

278 The survey sample covers various professions, including architects, engineers in the fields
279 of civil engineering, building services engineering, and structural engineering, contractors,
280 owners, engineering consultants, academics, software developers, and others. Examples of
281 other professions include company administration directors, material supplier, etc. The
282 majority of the sample pool had BIM usage experience from one year to five years. When
283 divided by subsamples according to their self-perceived BIM proficiency levels, the expert and
284 advanced BIM users, moderate level users, and beginners or those with limited experience had
285 median values of five years, two years, and half a year respectively. The overall sample had a
286 mean, median, and standard deviation at 3.0 years, 2.0 years, and 2.57 years respectively.
287 Detailed data analysis in box plots of subsamples' years of BIM experience can be found in Jin
288 et al. (2017). Considering the nature of the survey population representing fore-runners of BIM
289 practice in China's AEC industries, the data that 75% of participants in this survey sample had
290 BIM experience of less than five years could convey the information that BIM is still a relative
291 new technology applied in China. This is also consistent with the study in Jin et al. (2015). The

292 self-identified BIM proficiency level was further tested by Jin et al. (2017) that experts or
293 advanced practitioners tended to have more frequent BIM adoptions in their AEC projects.

294 Survey participants were also asked of the major BIM software tools adopted in their
295 professional work. The multiple-choice question is summarized in Fig. 3.

296 It is indicated from Fig.3 that Autodesk (e.g., Revit) was the dominating BIM authoring tool
297 adopted. Close to 90% of respondents claimed having used Autodesk, much higher than the
298 adoption rate of Bentley or other BIM software developers. Respondents that selected “others”
299 specified tools used, mainly including software tools from domestic developers, such as
300 Glondon and Luban. Around 10% of respondents reported having never adopted BIM tools.

301 ***Focuses in BIM investment***

302 Survey participants were asked their perceptions on the importance of BIM investment
303 areas based on the Likert-scale question format. Multiple areas of BIM investment were
304 provided. For example, the BIM software investment, BIM training, and BIM library update,
305 etc. Based on the numerical value ranking, with “1” being least important, “3” indicating
306 neutral, and “5” standing for most important, the statistical analysis is summarized in Table 1.
307 Survey participants were also provided with the extra option of “N/A” if unable to answer the
308 given item due to lack of knowledge. Eight items following the *RII* score ranking are listed in
309 Table 1.

310 The Cronbach’s alpha at 0.921 indicated a relatively high internal consistency of
311 participants’ view on these BIM investment areas. The item-total correlation value displayed
312 in Table 1 measured the correlation between the target item and the aggregate score of the
313 remaining items. For example, the item-total correlation value at 0.701 for I1 in Table 1
314 indicated fairly positive and strong relationship between item I1 and the rest seven items. All
315 these relatively high item-total correlation values in Table 1 suggested that each item’s Likert
316 scale score was somewhat internally consistent with that of other items. The internal

317 consistency could be further tested by the individual Cronbach's alpha value in Table 1, which
318 showed the changed Cronbach's alpha value if the given item was removed from this section.
319 All values lower than the original one at 0.921 indicated that each of the eight items positively
320 contributed to the internal consistency.

321 Developing internal collaboration according to BIM standards was considered the top
322 priority in BIM investment according to the *RII* score calculated. This was consistent with the
323 findings from He et al. (2012), CCIA (2013), SZEDA (2013), and Eadie et al. (2013) that
324 collaboration was considered the key of successful BIM implementation. On the other hand,
325 lack of well-established standards and legislation was identified by He et al. (2012) as one
326 major challenge for implementing BIM in China's AEC market. Top three important BIM
327 investment areas perceived by respondents in Table 1 were all related to collaboration. This
328 conveyed the information to stake holders that investing on solving BIM collaboration issues
329 within the context of existing BIM standards, with project partners, and technical support to
330 enhance the software interoperability would be the priority. In contrast, BIM training,
331 development of BIM digital libraries, and updates of hardware were ranked lower in Table 1.

332 The overall sample was also divided into subgroups according to the profession and BIM
333 experience levels defined in Fig.2. Table 2 demonstrated the ANOVA analysis on these eight
334 BIM investment area related items among subgroups.

335 The overall mean value above or close to 4.0 indicated that the six areas (i.e., I1 to I6 in
336 Table 1 and Table 2) were considered more important in BIM investment. All *p* values above
337 0.05 suggested that all survey participants, regardless of job profession or BIM experience level,
338 shared the consistent views on all of the eight identified BIM investment areas.

339 ***Returns from BIM Application***

340 Survey participants were asked of their recognitions of returns from BIM investment and
341 application. Various potential or achieved returns from BIM investment were evaluated by

342 survey participants, with “1” being strongly disagree, “3” being neutral, “5” being strongly
343 agree, and the extra option of “N/A” was given to those with little knowledge on it. The internal
344 consistency analysis is summarized in Table 3.

345 It is seen in Table 3 that improving multiparty communication and understanding from 3D
346 visualization was the top-ranked recognized return from BIM investment, followed by the
347 positive impact on sustainability. Survey participants had strongly positive perceptions that
348 BIM would enhance the communication among multiple project parties through detailed
349 visualization. This could be due to the fact that BIM implementation may be limited to 3D
350 visualization for some Chinese engineering firms identified by Jin et al. (2015). He et al. (2012)
351 stated that the usage of BIM in China was still limited to design firms. The gap that lies between
352 proposed BIM application and its current implementation in China, as defined by Jin et al.
353 (2015), was from using BIM solely as a 3D visualization tool to adopting BIM as the platform
354 for project delivery and business management. The second ranked BIM value in light of BIM’s
355 positive impact on sustainability could be due to the fact that 50% of the survey sample had
356 either high or moderate adoption of BIM in their green building projects. In another multiple-
357 choice question asking respondents’ expectation of BIM application in green buildings, around
358 94% of survey participants believed that BIM would have an increased application in China’s
359 future green building projects, with 0% of them choosing decreased application or remaining
360 the same, and the other 6% claimed no knowledge on this subject. Among those who expected
361 an increased BIM application in green buildings, nearly half (49%) of the survey sample
362 selected “high increase”, with the remaining choosing a moderate increase (22%) or a slow
363 increase (5%).

364 Besides the improved communication from visualization and sustainability, there were
365 another five BIM return related items perceived with *RII* scores above 0.800 (i.e., equivalent
366 to an average Likert scale score at 4.0). Though returns from BIM usages in reducing project

367 cost and decreasing project duration had been identified in multiple previous studies
368 internationally (Furieux and Kivvits, 2008; Khanzode and Fischer, 2008; Yan and Damian,
369 2008; Becerik-Gerber and Rice, 2010; Both et al., 2012; Cheung et al., 2012; Crotty, 2012;
370 Migilinskas et al., 2013), the recognitions of BIM returns relevant to lowered project cost and
371 duration were ranked below the *RII* scores at 0.800 (equivalent to Likert scale score at 4.0
372 indicating “agree” among respondents). The relative lower ranking and score obtained related
373 to project cost and duration could be due to the limited work that had been performed to
374 compare project cost and time of project with and without BIM adoptions among Chinese
375 practitioners. Instead, returns related to other BIM assistances in construction and operation
376 were recognized with higher *RII* scores, such as fewer RFIs and more accurate shop drawings.
377 It is worth mentioning the increased applications of BIM in prefabrication construction, which
378 has become one of the mainstream movements in China’s AEC industries. The enhancement
379 of prefabrication design codes, technical standards, and construction methods was clearly
380 specified in the recently released China State Council announcement (2016). It had been
381 foreseen from participants in this survey pool regarding BIM’s application in the emerged
382 prefabrication construction market.

383 Similar to items within BIM investment areas, the high Cronbach’s alpha value at 0.927
384 showed a generally high consistency among these 13 identified recognitions of returns from
385 BIM usage. The Cronbach’s alpha values in Table 3 are lower than the original value indicated
386 that all the 13 items contributed to the internal consistency. Though overall survey participants
387 who chose a score for one item in Table 4 tended to assign a similar score to another one, the
388 item-total correlation coefficients suggested that R1, R12, and R13 had relatively weaker
389 correlation with the remaining items. It could be inferred that a respondent who scored these
390 remaining items was more likely to provide a different score on R1, R12, and R13. Generally,
391 the return of BIM in enhancing multiparty communication was more likely to be assigned with

392 a higher Likert scale score than other items related to returns from BIM application. A
393 respondent was prone to score lower in BIM's impacts on project planning and recruiting
394 /retaining employees compared to other items.

395 Subgroup differences are analyzed and summarized in Table 4 in terms of survey
396 participants' recognition of returns from BIM investment.

397 Significant subgroup differences regarding the recognition of BIM return values in R1, R5,
398 R12, and R13 from Table 4 can be found among either different professions or BIM proficiency
399 levels.

400 Those with little BIM experience tended to have a more conservative view on improved
401 communication and understanding from BIM-driven visualization, with a mean Likert score at
402 3.889 which is between "neutral" and "agree". In contrast, all other respondents with some
403 BIM experience (from entry level to expert level) all had wider recognition of BIM-enhanced
404 communication and understanding, with Likert scale score above 4.500 or close to "strongly
405 agree." That would infer that gaining BIM practical experience would provide AEC
406 professionals with higher recognition in returns from BIM in terms of enhancing
407 communication.

408 The p value lower than 0.05 suggested significant differences among subgroups'
409 recognitions towards BIM's impact on marketing their professional work. Specifically,
410 architects had less positive perceptions on BIM's positive impact on marketing, with a mean
411 Likert scale score at 3.222 (i.e., close to the neutral score at 3), while all other subgroups had
412 mean scores from 4.167 to 4.750, all above the score at 4.0 representing "agree" to the
413 statement that BIM could positively market their professional work. The lower mean score
414 assigned from architects could result from their job nature, in which BIM-driven 3D
415 visualization is more frequently implemented. Architects, which usually lead the project
416 delivery in the early planning and design stage through more visualized work, might perceive

417 less impact of BIM on marketing their work since architectural work tends to have more BIM
418 elements such as 3D visualization and dynamic walkthrough. In contrast, software developer,
419 academics, and owner, with a mean score at 4.750, 4.667 and 4.667 respectively, are prone to
420 perceive more BIM in positively marketing their work or product, followed by BIM consultant
421 (4.375), engineers (4.320), and general contractors (4.167).

422 Besides the recognition of BIM's positive impact on marketing, architects also tended to
423 have lower recognition of BIM in reducing project planning time and recruiting/retaining staff.
424 While other professions held the view of "agree" or "strongly agree". The mean Likert scale
425 scores from architects in R12 and R13 were 2.667 and 2.625 respectively, indicating architects'
426 perceptions between "disagree" and "neutral" towards BIM's positive influences on project
427 planning duration and employee recruitment/retention. When looking into previous studies of
428 how BIM affected architects' role in the project, it was claimed that BIM platform changed the
429 role in the project design phase and added risks to architects of being replaced by a more
430 computer skilled designer or engineer (Thomsen, 2010). Sometimes mainstream BIM tools
431 such as Revit as identified in this study may not be as effective as more traditional tools (e.g.,
432 Sketchup or Rhinoceros) according to the pedagogical study of Jin et al. (2016). Thomsen
433 (2010) further stated that BIM technical platforms limited the options of possible solutions and
434 provided extra requirements than traditional projects. These previous studies could serve as the
435 rationale of architects' lower recognitions of BIM's positive impact on project planning and
436 employees, as architects may experience more negative effects from BIM usage including but
437 not limited to role change and extra work as identified by Thomsen (2010) and Jin et al. (2016).

438 ***Ways to improve BIM returns***

439 Based on these recognitions of returns brought from BIM as listed in Table 4, a further
440 Likert-scale question was carried to gain perceptions of survey participants on how to optimize
441 BIM returns, with "1" being least important, "3" standing for neutral, and "5" representing

442 most important. Table 5 summarizes the statistical analysis of totally 15 listed potential ways
443 to improve BIM returns.

444 The overall Cronbach's alpha value at 0.943 indicated a high degree of internal consistency
445 of respondents on all these 15 items related to suggested ways to enhance BIM returns. All
446 these Cronbach's alpha values lower than 0.943 after removing any one of these items in Table
447 5 suggested that every item contributed to the overall internal consistency. The comparatively
448 high item-total correlation in Table 5 also indicated that respondents tended to assign similar
449 scores to these 15 suggested ways. The item showing lowest item-total correlation was W15
450 regarding the availability of subcontracted modeling service, suggesting that respondents were
451 more likely to score differently to W15. The top two ranked items, with *RII* scores above 0.900,
452 both addressed the issues of interoperability. Although Autodesk was identified as the most
453 widely used BIM authoring tool in this survey pool according to Fig.3, other BIM software
454 suppliers, including domestic Chinese vendors (e.g., Glondon and Luban) were also being used
455 by AEC professionals. There is ongoing work of software developers in localizing international
456 BIM tools (e.g., Autodesk) in China practice by including Chinese industry standards (e.g.,
457 establishment of new building element families). The interchange of digital information among
458 multiple BIM tools using file formats such as Industry Foundation Class (IFC) and gbXML is
459 one of the major issues in BIM interoperability to be solved in the future. Clearly defined BIM
460 deliverable among different parties, including the level of development (LOD) at different
461 stages of project design and procurement, was listed as the second most urgent approach in
462 enhancing BIM returns. Since one major return value from BIM is the improvement of
463 multiparty communication, clearly specified BIM deliverables are a prerequisite to enable the
464 collaboration among architects, engineers, contractors, and other project parties. The third
465 ranked item in Table 5 was also related to collaboration within the BIM context. Survey
466 participants held the view that contract language supporting BIM implementation and

467 collaboration would enhance BIM returns. All the three interoperability and collaboration
468 related items were ranked as top priorities in pursuing BIM returns. In contrast, BIM related
469 services including BIM consulting and subcontracted modeling were not considered as
470 important as other ways in enhancing BIM returns (e.g., authorities' policy on BIM practice,
471 BIM-skilled employees, and owners' demands on BIM usage) according to survey responses,
472 indicating that most survey participants believed that AEC firms should develop their own BIM
473 capacity rather than solely rely on external BIM services. Actually it might be more efficient
474 in the work flow if architects and engineers have their own BIM capacity incorporated with
475 their own fields of expertise and design, compared to asking for external BIM services to assist
476 their own design.

477 A further ANOVA approach was adopted to explore potential subgroup differences in
478 perceptions towards ways to enhance BIM returns. Table 6 lists the results from ANOVA.

479 All p values higher than 0.05 in Table 6 demonstrated that survey participants had
480 consistent views on ways to enhance BIM returns regardless of job professions or BIM
481 experience levels.

482 ***BIM Risks***

483 Survey participants were asked of their identified risks in implementing BIM within the
484 given categories including technical, human resource, financial, management, and others. In
485 these semi-open multiple-choice questions, participants were allowed to select any of the given
486 options within each risk category and to list additional risks according to their own experience.
487 The percentages of survey participants that selected each risk within these defined categories
488 are presented in Fig.4.

489 The major risks identified by survey participants included T1 (i.e., incapability of BIM
490 software tools), H2 (i.e. lack of BIM-skilled employees), F3 (i.e., high-cost of short-term
491 investment), M2 and M3 (i.e., adjustments in business procedure and management pattern), as

492 well as O4 (i.e., lack of industry standards), as selected by the majority (from 63% to 73%) of
493 respondents. The issues in BIM tool usage, for example, the data exchange among various
494 software tools in China's AEC practice and the necessity of incorporating the internal BIM tool
495 (e.g., Autodesk Revit) with domestic Chinese industry standards as previously discussed in this
496 study, is one of the major concerns in BIM implementation. The lack of sufficient BIM-skilled
497 employees in China's current AEC industries indicate the importance of BIM training
498 including the college level education. High cost of short-term investment in BIM turned out a
499 major risk. Besides the top-ranked BIM investment areas suggested in Table 1, college
500 graduates equipped with BIM knowledge could reduce the investment from BIM training as
501 mentioned by Tang et al. (2015). The implementation of BIM may also affect the management
502 platform and the project delivery process, as indicated from previous international studies such
503 as Thomsen (2010), SmartMarket Report (2015), and Liu et al. (2016). How to optimize BIM's
504 influence on project management and work flow was a concern from this survey sample.
505 Finally, it was believed that a well-established standard would be a key issue for successful
506 BIM implementation.

507 When encouraged to list further risks encountered in BIM implementation, respondents'
508 feedback mainly focused on the insufficient collaboration among project parties, lack of BIM
509 culture, interoperability among BIM tools, and lack of profit sharing agreement among multiple
510 parties. Among these further identified risks from survey participants, lack of collaboration
511 among project participants was again the most frequently mentioned fact.

512 Subgroup perceptions towards BIM risks were analyzed adopting Chi-Square analysis.
513 Table 7 lists the Chi-Square values with corresponding p values to study the views of subgroups
514 by profession and BIM experience level on each of these identified risks in Fig.4.

515 No significant differences in perceiving BIM implementation risks were found among
516 subgroups divided by job professions. Among subgroups from different BIM proficiency
517 levels, these significant differences were identified:

- 518 • None of the respondents with limited BIM experience considered imperfect software a
519 major risk, while the majority from other subgroups from entry level to expert level all
520 perceived risk within BIM software. Compared to survey participants with a certain
521 level of BIM usage experience, those with limited previous BIM experience tended to
522 underestimate the potential risk from BIM software problems.
- 523 • Though H1 (i.e., tight schedule in the current business) was not identified as a major
524 risk in BIM implementation with only 29% of respondents choosing it, significantly
525 different percentages among subgroups were found. Specifically, 45% of advanced
526 level and 44% of entry-level BIM users identified H1 as a major risk, compared to 17%
527 from expert level, 10% from moderate level, and 0% from those with little experience.

528

529 **Summary and Discussion**

530 Review of previous BIM implementation related studies crossing countries revealed
531 insufficient investigations conducted in developing AEC markets (e.g., China and India)
532 compared to more developed counterparts (e.g., U.S and U.K). There was also a need on
533 adopting a holistic approach to gain BIM-application-based perceptions. To address these
534 concerns, this study adopted the questionnaire survey based approach to perform the statistical
535 analysis of Chinese BIM practitioners' perceptions on BIM investment, return, and risk related
536 issues. Active BIM practitioners or those plan to implement BIM in China's AEC industries
537 were targeted as the survey sample. Feedback on survey respondents' perceptions focusing on
538 BIM investment areas, returns from BIM investment, ways to enhance BIM returns, and
539 existing risks in BIM implementation was collected and analyzed. The survey sample recruited

540 participants from multiple job professions and different BIM proficiency levels to study
541 whether BIM practitioners' perceptions would depend on profession and level of BIM usage
542 experience.

543 The collaboration related issues were unanimously ranked as a priority in BIM investment
544 focuses. Insufficient collaboration among project parties was mentioned as a risk encountered
545 in BIM implementation. This could be partly due to the insufficient standardization of BIM
546 execution plan in Chinese AEC industries. It was suggested that both the investors and the
547 implementers should not only develop BIM-based internal collaboration procedure, but also a
548 coordination process with external parties. The interoperability problem among various BIM
549 software tools in China's AEC market is one of the main challenges. Enhancing the software
550 interoperability within one company or among collaboration partners is one suggested BIM
551 investment area and also the top priority in the suggested ways to enhance BIM returns.

552 When asked of their recognitions of BIM return values, respondents ranked the improved
553 multiparty communication and understanding from visualization as the most widely realized
554 added value of BIM. Other widely recognized BIM returns included positive impacts on
555 sustainability, better site coordination and building operation, and more applications in
556 prefabrication. However, lowered project cost and shortened duration were not as positively
557 perceived. This could be due to the fact that limited measurement work in the comparison of
558 project cost and duration had been performed.

559 Subgroup differences were identified that those with little BIM experience tended to have
560 a less positive view on BIM's enhancement to multiparty communication, indicating that
561 gaining BIM experience would also change practitioners' views towards more positive
562 perceptions on BIM's impact on project-based communication and understanding. Compared
563 to other professions in the BIM practice, architects were found more likely to have more
564 reserved or even negative views on BIM's impacts on marketing their own project or

565 professional work, project planning duration, and recruiting/retaining employees. Architects'
566 significantly diverged perceptions towards certain BIM returns from other professions could
567 be inferred from the architecture nature of planning and design associated with visualization-
568 assisted aesthetics, as well as potentially restricted solutions, role change, and extra
569 requirements from BIM platforms.

570 Besides the top-ranked BIM software interoperability, more clearly defined BIM
571 deliverables and contract language to support BIM-driven collaboration were another two
572 highly recommended ways to enhance BIM returns. High internal consistency among items
573 within these recommended ways on BIM returns enhancement suggested that multiple other
574 ways were also important, for example, authorities' acceptance to BIM-created document
575 submission, improved software capacity, more owners demanding BIM usage, and BIM-
576 skilled staff, etc. Nevertheless, it was believed that AEC firms should have their own BIM
577 capacities rather than solely rely on subcontracted BIM services such as modeling.

578 Major risks in BIM implementation were identified, the most frequently selected risks
579 being lack of BIM industry standards and the AEC firms' transition of management pattern,
580 followed by lack of BIM-skilled employees, high cost of short-term investment, adjustments
581 in business procedure, and incapacity of BIM software. Analysis of subgroup difference
582 released that perceptions of survey sample towards these risks were independent of their job
583 profession. However, those without previous BIM experience were more likely to
584 underestimate the problems within BIM software capacity.

585

586 **Conclusion**

587 This empirical study of BIM investment areas, return from BIM, ways to enhance BIM
588 returns, and risks in BIM implementation provides suggestions for AEC professional and
589 business owners regarding focuses within BIM investment, what could be expected from BIM

590 adoption, suggestions to enhance returns from BIM implementation, and potentially associated
591 risks. Public authorities may also learn from this study for further development of industry
592 guidelines, such as standards motivating BIM-based multiparty collaboration and software
593 interoperability. Findings from this empirical study can be interpreted and applied in other
594 developing AEC countries in that:

- 595 • Some commonly encountered risks such as lack of authority standardization and
596 multiparty collaboration in BIM-involved projects should be recognized based on
597 multiple investigations of BIM implementation crossing countries and regions;
- 598 • Countries or regions like China, larger regional variations in terms of economic
599 development, geographic location, and culture would cause some regional differences
600 in BIM movements. Some more BIM-active regional centers (e.g., Shanghai in this
601 study) could be identified and focused for the initial empirical studies. The lessons or
602 experience learned from these BIM-leading regions could provide guides for other
603 less BIM-developed regions (e.g., inland part of China) when moving forward with
604 the adoption of information technology in the AEC practice;
- 605 • It is recommended that empirical studies related to BIM practice and application be set
606 in the interdisciplinary context by considering perspectives from different AEC fields
607 as BIM, by its nature, aims to enhance cross-disciplinary collaboration and
608 communication.

609

610 **Recommendations for future research**

611 Future research would be extended to in-depth study of architects' perceptions on returns
612 from BIM investments, through interview and case studies in China's AEC industries. How
613 BIM implementation would affect architects' role in the project delivery process would be
614 explored. Case studies of BIM impacts on project duration and cost will be conducted. Projects

615 in similar sizes with and without BIM adoption in China's high-rise complex building would
616 be targeted to measure BIM effects on project budget expenditure and scheduling.

617 **Data Availability Statement**

618 Data generated or analyzed during the study are available from the corresponding author
619 by request.

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865 **Appendix: Questionnaire of BIM Investment Areas, Returns, Strategies, and**
866 **Risks**

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868 **Part A: BIM Users Information**

- 869 1. Where are you working?
870 2. Your current position () A. Architect; B. Engineer (e.g., Structural Engineer); C. Contractor; D. Owner; E. BIM consultant; F.
871 Others, please specify _____.
872 3. How long have you been using BIM software? _____
873 4. What BIM software tools are you using or have you ever used before (multi-choice)? A. Autodesk (e.g., Revit); B. Bentley; C.
874 Nemetschek (e.g., ArchiCAD); D. Dassault (e.g., Digital Project); E. Others, please specify _____; F. Have never used any BIM
875 software.
876 5. How would you define your proficiency level in applying BIM tools? A. Experts; B. Advanced level; C. Moderate level; D. Beginner.

877 **Part B: Perceptions on BIM investment focuses, returns, ways to enhance BIM returns, and risks**

- 878 6. How would you evaluate the importance of following areas of BIM investments? Choose one from the following five numerical
879 scales. 1. Least important; 2. Not very important; 3. Neutral; 4. Important; 5. Very important.
880 • BIM software
881 • Developing internal collaboration according to BIM procedures
882 • Marketing your BIM capability
883 • BIM training
884 • New or upgraded hardware
885 • Developing collaborative BIM processes with external parties
886 • Software customization and interoperability solutions
887 • Developing custom 3D libraries
888 7. How would you perceive these following recognized returns from BIM investment? Choose one from the following five numerical
889 scales. 1. Strongly disagree; 2. Disagree; 3. Neutral; 4. Agree; 5. Strongly agree.
890 • Better multiparty communication and understanding from 3D visualization
891 • Improved project process outcomes, such as fewer RFIs (request for information) and field coordination problems
892 • Improved productivity
893 • Increased application of prefabrication
894 • Positive impact on marketing
895 • Reduced cycle time for project activities and delivery
896 • Lower project cost
897 • Improved jobsite safety
898 • Positive impact on sustainability
899 • Positive impact on recruiting/retaining staff
900 • Faster plan approval and permits
901 • More accurate construction documents
902 • Improved operations, maintenance and facility management
903 8. The adoption of BIM in your organization's greening building practical or research projects. A. Frequent adoption; B. Moderate
904 adoption; C. Little adoption.
905 9. What is your expected change of BIM use in green building projects in the future? A. Decrease; B. Stay unchanged; C. Low increase;
906 D. Moderate increase; E. High increase; F. Incredible increase
907 10. How would you perceive the importance of these following suggested ways to enhance returns from BIM application? Choose one
908 from the following five numerical scales. 1. Least important; 2. Not very important; 3. Neutral; 4. Important; 5. Very important.
909 • Improved interoperability between software applications
910 • Improved functionality of BIM software
911 • More clearly defined BIM deliverables between parties
912 • More internal staff with BIM skills
913 • More owners consulting for BIM
914 • More external firms with BIM skills
915 • More 3D building product manufacturer to employ more prefabrication
916 • More use of contract language to support BIM and collaboration
917 • More incoming entry-level staffs with BIM skills
918 • Willingness of AHJs (Authorities Having Jurisdiction) to accept models
919 • Reduced cost of BIM software
920 • More hard data demonstrating the business value of BIM
921 • More readily available training on BIM
922 • Integration of BIM data with mobile devices/applications
923 • More readily available outsourced modeling service
924 11. Please identify these key risks in BIM implementation (multi-choice)
925 • Technical risks: 1). Imperfect BIM software; 2). Rapid update of BIM technologies; 3). The difficulty of BIM technologies; 4).
926 Poor adoption of BIM technologies
927 • Human resource risks: 1). Tight schedule of current business; 2). Lack of BIM technicians; 3). Reluctance to accept new BIM
928 technologies; 4). Lack of knowledge and capabilities among current employees
929 • Financial risks: 1). Long period of return on investment; 2). Uncertainty of profit; 3). High cost of short-term investment
930 • Management risks: 1). Reluctance to adopt BIM from the management level; 2). The difficult transition of business procedures;
931 3). The difficult transition of management pattern
932 • Other risks: 1). Low recognition of society; 2). Unclear legal liability; 3). Unknown intellectual property; 4). Lack of industry
933 standards
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936 **Table List**

937 **Table 1.** Survey results of importance of BIM investment areas (Cronbach's alpha =
938 0.921)

939 **Table 2.** ANOVA analysis of subgroup differences towards BIM investment-related
940 items.

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942 **Table 3.** Survey results of recognitions on returns from BIM investment (Cronbach's
943 alpha = 0.927)

944 **Table 4.** ANOVA analysis of subgroup differences towards recognitions on BIM return-
945 related items.

946

947 **Table 5.** Survey results of perceptions on ways enhance returns from BIM application
948 (Cronbach's alpha = 0.943)

949 **Table 6.** ANOVA analysis of subgroup differences on ways to enhance returns from BIM
950 application

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952 **Table 7.** Chi-Square test of subgroup differences on BIM implementation related risks

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968 **Table 1.** Survey results of importance of BIM investment areas (Cronbach’s alpha = 0.921)

Item	N*	<i>RII</i>	Item-total correlation	Cronbach’s Alpha
I1: Developing internal collaboration according to BIM standards	71	0.876	0.701	0.913
I2: Developing collaborative BIM processes with external parties	69	0.872	0.732	0.911
I3: Software customization and interoperability solutions	71	0.865	0.799	0.905
I4: Marketing your BIM capability	71	0.814	0.673	0.916
I5: BIM software	69	0.809	0.767	0.908
I6: BIM training	71	0.808	0.715	0.912
I7: Developing custom 3D libraries.	66	0.785	0.752	0.909
I8: New or upgraded hardware	68	0.768	0.752	0.909

969 *:The total number of responses for each given item.

970 Note: The sample forming data analysis of this Likert-scale question excludes those who selected “N/A” within
 971 each given item. The same rule applies to the data analysis of other Likert-scale questions.

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1001 **Table 2.** ANOVA analysis of subgroup differences towards BIM investment-related items.

Item	Overall Mean	Standard deviation	ANOVA analysis for subgroups according to professions		ANOVA analysis for subgroups according to BIM proficiency level	
			<i>F</i> value	<i>p</i> value	<i>F</i> value	<i>p</i> value
I1	4.380	0.811	0.92	0.496	2.35	0.064
I2	4.362	0.816	0.97	0.459	1.29	0.284
I3	4.324	0.835	1.01	0.434	0.66	0.620
I4	4.070	1.025	1.19	0.320	0.94	0.448
I5	4.057	0.860	0.58	0.769	0.55	0.698
I6	4.042	0.895	1.54	0.171	1.05	0.389
I7	3.924	0.910	0.12	0.997	0.32	0.862
I8	3.838	0.933	0.99	0.445	0.68	0.609

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1023 **Table 3.** Survey results of recognitions on returns from BIM investment (Cronbach's alpha =
 1024 0.927)

Item	N*	RII	Item-total correlation	Cronbach's Alpha
R1:Improved multiparty communication and understanding from 3D visualization	82	0.920	0.581	0.925
R2: Positive impact on sustainability	83	0.855	0.623	0.924
R3: Improved operations, maintenance and facility management	85	0.849	0.731	0.920
R4: Improved project process outcomes, such as fewer RFIs (request for information) and field coordination problems	83	0.848	0.710	0.921
R5: Positive impact on marketing	84	0.845	0.614	0.924
R6: Increased application of prefabrication	80	0.845	0.693	0.921
R7: More accurate shop drawings	85	0.828	0.723	0.920
R8: Lower project cost	84	0.795	0.660	0.923
R9: Shortened construction duration	83	0.790	0.780	0.918
R10: Improved productivity	85	0.788	0.816	0.916
R11: Improved jobsite safety	84	0.767	0.732	0.920
R12:Shortened duration in the project planning stage	78	0.744	0.597	0.925
R13: Positive impact on recruiting/retaining staff	79	0.732	0.522	0.927

1025 *:The total number of responses for each given item.

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1042 **Table 4.** ANOVA analysis of subgroup differences towards recognitions on BIM return-related
 1043 items.

Item	Overall Mean	Standard deviation	ANOVA analysis for subgroups according to professions		ANOVA analysis for subgroups according to BIM proficiency level	
			<i>F</i> value	<i>p</i> value	<i>F</i> value	<i>p</i> value
R1	4.598	0.814	0.58	0.767	2.58	0.044*
R2	4.277	0.790	1.98	0.069	0.87	0.484
R3	4.247	0.831	1.63	0.140	0.74	0.565
R4	4.241	0.839	0.34	0.931	1.37	0.253
R5	4.226	0.892	2.84	0.011*	2.23	0.073
R6	4.225	0.830	0.87	0.536	0.06	0.994
R7	4.141	0.824	0.77	0.616	0.26	0.905
R8	3.976	0.923	0.46	0.861	0.47	0.755
R9	3.952	1.029	0.69	0.681	0.32	0.861
R10	3.941	0.980	1.20	0.311	0.57	0.687
R11	3.833	1.018	1.75	0.111	0.95	0.441
R12	3.718	0.998	3.57	0.003*	1.24	0.303
R13	3.658	0.875	2.64	0.018*	1.84	0.131

1044 *: *p* values lower than 0.05 indicate significant subgroup differences towards the given item in BIM return values

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1062 **Table 5.** Survey results of perceptions on ways to improve returns from BIM application
 1063 (Cronbach's alpha = 0.943)

Item	N*	RII	Item-total correlation	Cronbach's Alpha
W1:Improvement of interoperability among software applications	76	0.908	0.622	0.941
W2:More clearly defined BIM deliverables among project parties	76	0.903	0.672	0.940
W3: More use of contract language to support BIM and BIM-based collaboration	78	0.869	0.753	0.938
W4:Willingness of AHJs (Authorities Having Jurisdiction) to accept models	75	0.864	0.628	0.941
W5: Improved capacities of BIM software	78	0.859	0.784	0.937
W6: More demands from clients on BIM usage	77	0.855	0.721	0.938
W7: More internal staff with BIM skills	77	0.855	0.731	0.938
W8: More data demonstrating the business value of BIM	79	0.848	0.696	0.939
W9: More BIM applications in the manufacturing and construction of prefabrication members	79	0.825	0.837	0.935
W10:Integration of BIM data with mobile devices/applications	77	0.823	0.765	0.937
W11:Reduced cost of BIM software	78	0.821	0.700	0.939
W12:More BIM training provided to AEC professionals	79	0.795	0.658	0.940
W13:More hired entry-level staffs with BIM skills	74	0.781	0.727	0.938
W14:More consulting firms with BIM expertise	73	0.710	0.711	0.939
W15:More subcontracted modeling service available	70	0.671	0.601	0.942

*:The total number of responses for each given item.

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1080 **Table 6.** ANOVA analysis of subgroup differences on ways to enhance returns from BIM
 1081 application

Item	Overall Mean	Standard deviation	ANOVA analysis for subgroups according to professions		ANOVA analysis for subgroups according to BIM proficiency level	
			<i>F</i> value	<i>p</i> value	<i>F</i> value	<i>p</i> value
W1	4.539	0.886	0.87	0.535	0.98	0.424
W2	4.513	0.757	1.26	0.287	0.65	0.626
W3	4.346	0.819	0.23	0.977	0.16	0.960
W4	4.320	1.029	0.40	0.902	0.29	0.886
W5	4.295	0.808	0.31	0.948	0.41	0.801
W6	4.273	0.883	0.34	0.933	0.27	0.894
W7	4.273	0.821	0.86	0.546	0.20	0.938
W8	4.241	1.003	0.99	0.444	0.48	0.747
W9	4.127	0.952	0.34	0.933	0.67	0.618
W10	4.117	1.038	0.67	0.699	0.97	0.427
W11	4.103	1.076	1.12	0.361	0.89	0.474
W12	3.975	1.012	1.83	0.095	1.03	0.397
W13	3.905	0.939	0.57	0.779	0.94	0.447
W14	3.548	1.106	0.65	0.714	0.21	0.933
W15	3.357	1.258	0.42	0.884	0.84	0.504

1082 *: *p* values lower than 0.05 indicate significant subgroup differences towards the given item in BIM return values

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Table 7. Chi-Square test of subgroup differences on BIM implementation related risks

	Subgroups divided by job profession (degree of freedom = 7)		Subgroups divided by BIM proficiency level (degree of freedom = 4)	
	Chi-Square value	<i>p</i> value	Chi-Square value	<i>p</i> value
T1	2.00	0.960	13.8	0.008*
T2	8.23	0.312	0.693	0.952
T3	3.23	0.863	0.791	0.940
T4	7.29	0.399	2.56	0.635
H1	8.58	0.284	11.1	0.026*
H2	3.59	0.825	3.97	0.411
H3	5.03	0.656	7.89	0.096
H4	8.99	0.253	1.38	0.847
F1	8.32	0.305	2.32	0.677
F2	7.56	0.373	2.58	0.630
F3	4.34	0.740	0.354	0.986
M1	12.0	0.100	3.31	0.508
M2	3.44	0.842	1.35	0.853
M3	12.5	0.085	5.58	0.233
O1	7.50	0.379	4.41	0.354
O2	11.6	0.113	4.19	0.381
O3	6.77	0.453	0.326	0.988
O4	5.31	0.623	2.52	0.641

1099 **p*value lower than 0.05 indicates significant subgroup differences

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